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chapter 9

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Reduce the Number of Clauses Per Sentence

Move or remove that, who, and which clauses

Using a that, who, or which clause lets you embed one idea inside another—and that's excellent. Embedding a small sentence inside a larger one lets you show what is important and what is not, emphasizing one thing, demoting another, while extending the reach of your accumulating sentence so that it expresses a complex thought. But when you go too far, you have to learn to disembed sentences.

Don’t let minisentences crop up right in the middle of your main sentence. When readers are moving along nicely in a sentence, but encounter a clause starting with that, who, or which right in the middle, gosh, they space out, make mistakes in understanding, and fail to recall the information inside those relative clauses.

Complex syntax distracts the user from the task and taxes his or her memory. (Horton, 1990)
Readers seem to be built to understand one idea at a time. They get confused when they think they have grasped the general subject of a sentence, but then hear something different. Now they must hold the original thought in reserve, while contemplating a new, smaller idea, after which they must remember the original subject and apply that to the verb that emerges, just to understand who does what. So don’t let the relative clauses get between the real subject and the real verb.

Strategies to handle a clause standing between a subject and a verb are:

- **Remove** the clause altogether and turn it into a separate sentence. The risk: sounding a little dumb.
- **Transform** the clause into an introductory *if* or *when* clause.
- **Move** the clause to the end of the sentence, where people can digest it because better it no longer distracts from the flow of the main sentence.

**EXAMPLES**

**Before**
Some customers, who have already been identified by our system as repeat customers, may want to see their wish list on the first page. The preferences that they chose earlier must be recognized, too, and acted on, by the content management system.

**After**
Our system identifies repeat customers. They may want to see their wish list on the first page. Also, our content management system ought to act on the preferences that these customers set earlier.

**Before**
Now you can shop for the same items that you always liked in our paper catalog, on the Web, using our online shopping service.

**After**
Now you can shop online for the same items that you always liked in our paper catalog.

**Before**
Of all the areas of uncertainty that an asthma sufferer encounters in the research literature that has developed over the years, as pharmaceutical companies and the National Science Foundation (NSF)

**After**
Does the flu vaccine cause asthma attacks? We don’t know, despite extensive research by pharmaceutical companies and the National Science Foundation (NSF).
invest in clinical studies as to the effect of influenza vaccinations on asthma, no question that scientists address seems as difficult to resolve as the concern that the vaccine may actually cause asthma attacks.

**AUDIENCE FIT**

<table>
<thead>
<tr>
<th>If visitors want this...</th>
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</thead>
<tbody>
<tr>
<td>TO HAVE FUN</td>
<td>Keeping it simple, stupid, or KISS, was developed as a guideline for business correspondence, not entertaining prose. You can play around with this rule, if you know you’re amusing.</td>
</tr>
<tr>
<td>TO LEARN</td>
<td>One idea at a time works best. Disembed, move, or remove.</td>
</tr>
<tr>
<td>TO ACT</td>
<td>One meaningful action per instruction. No more. No extra explanations, either. Just the action.</td>
</tr>
<tr>
<td>TO BE AWARE</td>
<td>If you have something profound to say, it will come out simply. On the other hand, if you are selling a cult, use more clauses, because they act like incense smoke, to blind and ensnare.</td>
</tr>
<tr>
<td>TO GET CLOSE TO PEOPLE</td>
<td>Would you use complicated syntax when talking to a friend? Probably not, unless you were pontificating—or lying.</td>
</tr>
</tbody>
</table>

Blow Up Nominalizations and Noun Trains

Rescue the verb
On the Web, people feel impatient with any text that seems ambiguous or hard to understand. Turning verbs like suggest and define into nouns like suggestion and definition may seem innocuous, but if you keep transforming actions into things, your prose gets clotted. Readers struggle to figure out who does what, because the prose seems full of objects with only a few fuzzy actions. Compare:

Our general suggestion is that your definition of the goal should probably have greater precision.

We suggest that you define the goal more precisely.

Which sentence can you understand more quickly? The second one, probably. It tells you who is talking and makes clear what they want you to do. It’s more precise.

When you turn a verb into a noun, you are nominalizing—a horrible thing to do. An obvious indication that you have just
nominalized a verb is that the word gets longer, often by adding a Latinate suffix like *tion*, *ization*, or worse. But nominalizations occur whenever you make a verb do a noun’s work—even when it’s the same word. Compare:

Upon the receipt of our product, please conduct a review of the contents of the box.

When you receive our product, please review the contents of the box.

Don’t abuse a verb by making it act like a noun.

- When the nominalization trails after a nondescript verb, as in “may register improvement,” get rid of the verb and turn the nominalization into the main verb (“may improve”).
- When the nominalization follows a phrase such as “There is...” lop off that phrase, change the nominalization into a verb, and discover a new subject. For instance, “There is a development from our European office” might be changed into “Our European office has developed....”

**Untie the noun knot**

To compress a bunch of concepts into a single phrase, professionals often chain together a series of nouns, such as *office design management worksheet user manual*. Unfortunately, ordinary folks have trouble teasing apart the sequence, figuring out which noun goes with which other one, and what the whole shebang means.

They’re often another form of jargon, a shorthanding of longer concepts. But clarity demands that the editor unpack the noun string. (Bush and Campbell, 1995)

Noun strings are often ambiguous because people can consider several nouns as a unit, modifying something else, but then reconsider and see several other nouns as a complete descriptive phrase, getting an entirely different viewpoint. For instance, a reader might consider these interpretations:
• The manual for people who use the worksheet that lets them manage the design of their office.
• The office copy of the manual explaining how to design the management of worksheet users.
• The manual for worksheet users who focus on design management in offices.

Of course, without knowing more, the reader could only guess which meaning was intended. This kind of push-me-pull-you process drives people right off your site.

EXAMPLES

**Before**
We’re sorry, but the product specification of the selected hardcopy output device lacks the requested status indicator liquid crystal displays, as well as the supply feed extension mechanism.

**After**
We’re sorry, but the selected printer lacks two things you asked for: the LCD display and an extra-large paper tray.

**Before**
There is a need for annual testing of both untreated water and treated water for a determination of contaminant levels.

**After**
Every year we should test both treated and untreated water to determine the level of contaminants.

**Before**
The system model security software made an investigation into the clock set violation breach.

**After**
The security software investigated the attempt to reset the system clock.

**Before**
The intention of the site development project team is to meet the beta deadline, even if that means the excision of some features.

**After**
Our project team intends to meet the beta deadline, even if we have to drop some features.

**Before**
Then there was a review of the file format conversion module.

**After**
We then reviewed the module that converts our files to other formats.
AUDIENCE FIT

If visitors want this... | How well does this guideline apply?
--- | ---
TO HAVE FUN | Noun strings are no fun. Neither are those other thingamajigs.
TO LEARN | Obscure and ambiguous. Definitely a no-no.
TO ACT | Follow the guideline to make sure people know what to do.
TO BE AWARE | Self-defeating to use.
TO GET CLOSE TO PEOPLE | Use nominalizations to be one-up on the poor bastards. Noun trains just baffle anyone who doesn’t already understand you completely.

Watch Out for Ambiguous Phrases a Reader Must Puzzle Over

When a word can be taken two ways...
Sometimes, we let a word fall between two phrases—it could refer to either topic, and the reader has to puzzle out which way we meant. Figuring out an ambiguity is always a nuisance, but online, where people have less patience than they exhibit reading a newspaper, such uncertainties make people mad. Anything that drives your readers to debate about what you might have intended, distracts them from your point, and risks heading them in the wrong direction—like off your site.

The amount of thinking that the user has to put in, just to move around the Web site, already burdens the mind. Add to that the barely recalled sequence of pages coming here, and now you are waving puzzle pieces in the readers’ faces saying, “Which one did I really mean?”

To reduce what Morkes and Nielsen call “cognitive load,” be concise, scannable, and unambiguous.

Time flies like an arrow.
Fruit flies like a banana.
—Groucho Marx
Beware modifiers that point forward and backward

Consider this sentence:

Overdoing your fitness routine seriously results in aches and pains.

That seriously raises a little uncertainty. Does this sentence mean that seriously overextending yourself can result in aches and pains? Or does the author mean that overexertion must always lead to serious aches and pains?

To avoid unintended double entendres, try these strategies:

- Watch out for adverbs and adjectives that might be taken to modify two different phrases—one before, and one after.
- Place an adverb near its verb.
- Place an adjective before its noun, not after.

It’s not a sandwich, except in San Francisco

In the Bay Area, the It’s It is a patty made out of chocolate wafers with ice cream sandwiched in between. Delicious. But online, where no one knows what it is, beware of pronouns. People have to think a bit to see what the pronoun refers back to. If you give them two or three possible referents, the mind gets dizzy, and the finger clicks away.

So be attentive whenever you realize you have just perpetrated a long sentence or paragraph carrying a lot of nouns and different pronouns, such as:

Marketing mavens addressing their prime customers are vitally concerned about their goals, and they are equally concerned with understanding how features relate to benefits and their own objectives.

Who’s they?

Sorting out your own pronouns is a service to your readers.

Strategies:

- Repeat the darn noun. At first the repeated noun sounds clunky, even boring. But as Gerry McGovern says, “Boring is beautiful on the Internet, because the Internet is a very functional place.”
- Move the pronoun so it is close to the noun referred to.
• Use the pronoun only one way in the sentence. If you find three uses of it, make sure it always refers to the same noun.

• Make the noun explicit. Don’t imply a general topic and then refer broadly to “it.” You’re making readers guess what you mean, and they may guess wrong.

Don’t point offstage
On the Web, you can’t assume you know where guests have come from, so suggesting they go back to a page they have never seen may seem odd, or raise unpleasant thoughts, even anxiety in some guests. Watch out for relative directions, particularly when borrowing material that was originally written for paper, where forward, above, below, and back all have real meaning.

Describe the subject of the page, or use absolute directions. (Jutta Degener, quoted by Levine, 1997)

Ixnay on the creative variations
In a poem designed to be read on paper, we may struggle to find new words to describe the same object, giving the reader new perspectives, new slants, and new overtones. In literature, consistency stinks. Oscar Wilde called it “the last refuge of the unimaginative.” Aldous Huxley said, “The only completely consistent people are dead.” So go ahead, be inconsistent in life—and poetry.

But when you write practical Web prose, adopt Gertrude Stein’s maxim, “A rose is a rose is a rose.”

Changing the word you use to describe the rose could make people wonder whether you have begun talking about some new flower altogether.

How can users follow a procedure if the terminology changes, if you call something a screen one time and a window the next? It’s not the user’s job to figure out what you mean. It’s your job to make it obvious. (Henning, 2001d)
If you call a gizmo a *stylus* here, don’t start referring to the same thing as a *pen*.

If you use the word *user* to refer to a consumer in one paragraph, don’t switch in the next paragraph, and write *user* when you really mean *developer*.

Adopt a controlled vocabulary—a list of terms your team agrees to use, consistently, throughout the site.

By predetermining the terms that make up a controlled vocabulary, and using those terms to describe your site’s content, you can minimize the negative effects that variants, synonyms, and various other annoyances can have on your site and its users. (Rosenfeld, 1999)

**EXAMPLES**

**Before**

You’ll find that information **at the top**.

...as shown in the table below.

If you go **forward**, you’ll ...  

On the **next level up**, look for ... 

**Below** this section...

**Next**

**Previous**

We put 12 rosebuds coated with chocolate entirely on your monthly subscription.

**After**

You’ll find that information on our **home page**.

... as shown in **the table**.

In the **System White Paper**, you’ll ...

In the **Security Overview**, look for...

In the subsection on **The Protocol Recommendations**

Next: Our extension of this study, **Further Thoughts**

Previous: The authors’ **initial report**

Once a month, we send you 12 rosebuds entirely coated with chocolate, throughout your subscription.
The families in our cooperative make 100% Scottish cashmere apparel. It creates kilts, capes, scarves, sweaters, pullovers, blankets, and throws. These items are available direct from them, through our secure ordering pages. Click to see them.

The new window may have appeared right on top of the original page, so that you can no longer see that frame.

The families in our cooperative make 100% Scottish cashmere apparel. We create kilts, capes, scarves, sweaters, pullovers, blankets, and throws. You can buy these items direct from individual families, through our cooperative’s secure ordering pages.

The new page may have appeared right on top of the original page, obscuring it.

### AUDIENCE FIT

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<tr>
<td>TO HAVE FUN</td>
<td>Ambiguity may be part of the game. Just make sure you signal your guests that you are being deliberately provocative, not just lazy.</td>
</tr>
<tr>
<td>TO LEARN</td>
<td>Half your effort is simply avoiding ambiguity.</td>
</tr>
<tr>
<td>TO ACT</td>
<td>Don’t make someone pause in mid air, wondering whether you mean A or B.</td>
</tr>
<tr>
<td>TO BE AWARE</td>
<td>Poetry and parables work on several levels, referring to different planes of experience. But on each plane, the best lines are unambiguously powerful.</td>
</tr>
<tr>
<td>TO GET CLOSE TO PEOPLE</td>
<td>In a direct exchange, people overlook accidental ambiguities, if they think they know what you mean. Strangers, though, may choose the worst possible interpretation and send you flames.</td>
</tr>
</tbody>
</table>

Write actively, to speed people's understanding

People habitually think in terms of characters carrying out actions that affect objects or other people. So readers expect this pattern in sentences:

- **Character** or actor = Subject
- **Action** = Verb
- **Object** = Direct object

Williams says readers think prose is clear when:

1. The subjects of the sentences name the cast of characters.
2. The verbs that go with those subjects name the crucial actions those characters are part of.

(Williams, 1990)
But writing in the passive voice turns that pattern on its head. A passive sentence turns the object into a subject, and deletes the true actor, or pushes that person off into a prepositional phrase toward the end of the sentence.

**Active:** The batter hit the ball.

**Passive:** The ball was hit by the batter.

Some readers may actually encode the passive text in active voice, to understand it. Reading a passive sentence like “The chocolate sauce was poured over the raspberry by the chef,” the mind evidently pauses to translate that into “The chef poured chocolate sauce over the raspberry.”

Now the main actor has become the true subject of the sentence, matching the mind’s expectations, and the object of her pouring has ended up where it belongs—as the object of the verb. And the active verb shows us what the lead actor does. The chocolate sauce is no longer acting as if it were the person in charge.

This process of translation adds 25% to the time required to understand the sentence.

Not only do readers move more quickly through active-voice text, but they prefer it and feel more familiar with it. (Spyridakis, 2000)

Of course, some minds just enjoy thinking about chocolate, so those folks may not object to the split seconds devoted to reinterpreting the sentence. And in science, engineering, bureaucracies, and academia, the passive voice sounds sober and professional in research papers. But online, that paper mentality takes too many words, and eats up too much thinking time.

If your users are just going to download and print a document, you don’t need to change the passive voice. But if your audience will try to read the material online, you should transform all those weak-kneed passives into healthy, active sentences.

1. Make the actor the subject (the batter).
2. Change the verb to active voice
   (from “is hit by” to “hits”)
3. Move the object (the ball) after the verb.

*The interest to myself would seem to have been, as I recover the sense of the time, that of all the impossibilities of action, my proceeding to Cambridge on the very vaguest grounds that probably ever determined a residence there might pass for the least flagrant; as I breathe over again at any rate the comparative confidence in which I so moved I felt it as a confidence in the positive saving virtue of vagueness. Could I but work that force as an ideal I felt it must see me through, for the beauty of it in that form was that it should absolutely superabound. I wouldn’t have allowed, either, that it was vaguer to do nothing; for in the first place, just staying at home when everyone was on the move couldn’t in any degree show the right mark; to be properly and perfectly vague one had to be vague about something; mere inaction quite lacked the note—it was nothing but definite and dull.*

—Henry James,
*Notes of a Son and Brother*
Is is OK?
Occasionally, you have to define a term, or create an equation.

Literature is news that stays news.
(Ezra Pound, ABC of Reading, 1934)

Mediocrity is a handrail.
(Montesquieu, Mes pensées, 1755)

The verb is acts as the equal sign. That’s OK. The verb to be is not, in itself, passive. The passive crops up when you turn the subject into a victim, being operated on by the verb.

EXAMPLES

Before
If disks are swapped with others, or picked up at flea markets, it must be noted that viruses could be a problem on the disks; the same is true if disks are received from people whose game software has been downloaded from the Internet, or if software gets loaded on the disk after being downloaded from unknown sites.

After
A virus could infect your disk if:
• You swap disks with friends.
• You pick up disks at flea markets.
• You receive disks from people who download games from the Internet.
• You download software from people you don’t know.
AUDIENCE FIT

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<tr>
<td>TO HAVE FUN</td>
<td>An occasional passive voice does no one any harm. But get in the habit, and you put your readers to sleep.</td>
</tr>
<tr>
<td>TO LEARN</td>
<td>Passives are OK when there is no true subject. Avoid them when you want to help students understand concepts, processes, or ruling principles.</td>
</tr>
<tr>
<td>TO ACT</td>
<td>Follow the guideline to be clear. Better yet, write in the imperative. Tell people what to do. Give orders!</td>
</tr>
<tr>
<td>TO BE AWARE</td>
<td>Some passives reflect reality. The person does nothing, but is transformed. Still, keep the passives to a minimum.</td>
</tr>
<tr>
<td>TO GET CLOSE TO PEOPLE</td>
<td>Somehow, folks know you are covering up, exaggerating, or lying when you overuse the passive—they’ll say you sound just like a bureaucrat.</td>
</tr>
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</table>

Make a Positive Statement, so People Understand Right Away—without Having to Unpack a Nest of Negatives

Background

Negatives slow people down
Faced with a negative, readers must often translate it into a positive statement to figure out what it means.

Comprehension suffers when the reader must make a logical reversal, such as when translating the statement “The switch is not off” to get the meaning “The switch is on.” (Simpson and Casey, 1988)

Negative words, especially two in a row, require more effort from the reader to understand, causing information overload. (Sammons, 1999)
Do the translation for your guests.

- not many → few
- not the same → different
- not strong enough → too weak
- did not remember → forgot

**One negative is bad, but two or three will confuse anyone**

Avoid combining *no*, *not*, or *never* with verbs that give off negative vibes, like *avoid, deny, doubt, exclude, fail, lack, prevent, or prohibit.*

First, the reader has to figure out what positive action may have been attempted or asserted. Then the reader has to understand how the action got stopped. And finally, the *not* appears, turning the stop-action back on itself. Beware, too, words that are implicitly negative, such as *unless, however, without, against, lacking.*

- The cancellation form was not accepted by the server.
  Please do not retry at this time unless the text in fields marked with red arrows has been erased.
- The filtering criteria you submitted have not been rejected, but failed to exclude any known sites.

To completely confuse your readers, combine negatives with passive verbs and our dreaded nominalizations.

- Returns must not be sent unless a cancellation process has been refused.
- We’re sorry but privacy concerns cannot be addressed individually, except in non-secure e-mail transmissions.

**If you must say NO, say why**

Sometimes, you just have to say “No!” If you have to contradict an idiot, deny a statement, or fight against a misunderstanding, go ahead. But rush in afterward with a positive statement.

- We’re not geeks. We’re just ordinary consumers, like you.
- No surrender! We’re going to go on fighting for the environment.
Take a positive stance
Making a positive statement takes more imagination. Instead of telling people, “Don’t operate in an unsafe manner,” you have to think what safe operation consists of. That takes more effort than merely waving your hand and saying, “Don’t get in trouble.” But if you can come up with concrete actions that users can take, you increase the likelihood that they will follow your advice. Which sentences would you find easier to act on?

Negative
Don’t put tools on the floor.
Don’t overload the power supply with nonstandard voltages.
Overboiling could have a negative impact on taste and texture.

Positive
Put tools on the table.
Use only 220 volt power.
Boil for 7 minutes, then drain, for best taste and tex-

EXAMPLES

Before
Caution: do not reject this offer to cancel unless you have already discounted the many benefits of membership.

Before
Except when verification of income cannot be made because of lack of documentation, applications will not be denied.

After
Please reconsider your resignation. We want you as a member, and hope you value the many benefits of membership. To stay a member, click Stay.

After
To make sure your application is approved, please send us documentation so we can verify your income.
**Before**
We cannot agree with those negative people who unaccountably deny the reality of freedom of speech.

**After**
We cannot agree. We believe in freedom of speech.

**Before**
However often the secure server has identified a break-in, it would not be advisable to prohibit administrative access.

**After**
The administrator must always have access to the secure server—even if a hacker has broken in.

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<td>TO HAVE FUN</td>
<td>Taking a negative position intrigues your readers. But attack with gusto and not too many negatives.</td>
</tr>
<tr>
<td>TO LEARN</td>
<td>Negatives rarely work. Teach pluses, not minuses.</td>
</tr>
<tr>
<td>TO ACT</td>
<td>People need to know what to do. Telling them what not to do risks confusion, or worse, people doing just what you told them not to do.</td>
</tr>
<tr>
<td>TO BE AWARE</td>
<td>Try not thinking of fudge. Negatives have their place when you must disabuse people of established notions. But move quickly to what is true.</td>
</tr>
<tr>
<td>TO GET CLOSE TO PEOPLE</td>
<td>A few negatives get a good argument going. Too many, and people tune out.</td>
</tr>
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</table>

Reduce Scrolling

Scrolling disorients some people
You’ve had the experience. You scroll down, down, down—and discover you’ve gone past the topic you were looking for. So you scroll up, up, up—and go past it again.

Plus, once you’ve located and read the topic, you may not be sure where you are on the full page.

Excessive scrolling can disorient computer users.
Information that has scrolled off the screen is invisible, and therefore harder to remember. (Lynch, 2000)

Readers tend to remember where topics occur within the layout of a printed page. That memory is reinforced by the fact that an item stays put as the person reads through the page. But on the
Web, scrolling moves the item, pushing it out of sight, leaving users uncertain how long the page may be, and where the item may fall within its layout. Users can only see how the item relates to its nearest neighbors. With a fuzzier image of the item’s place in the overall structure of the page, people have more trouble remembering the point.

Very long Web pages tend to be disorienting, because they require the user to scroll long distances, and to remember the organization of things that have scrolled off-screen. (Lynch and Horton, 1997)

Some people don’t scroll at all
When Jakob Nielsen first studied users, back in the early days of the Web, he found that only 10% of them would scroll “beyond the information that is visible on the screen when a page comes up” (1996). Year by year, more users are willing to scroll, at times. But many don’t bother to scroll below the top of the page.

Many participants want a Web page to fit on one screen. (Morkes and Nielsen, 1997)

Pack the top
The most important part of your site is the top of the page. That’s the only area you can be sure your users will see. So show it off.

Avoid requiring users to scroll in order to determine page contents. Users should be able to recognize immediately whether the subject of any given page interests them. (IBM, 1999)

Move up any information that you absolutely want to get across.

For presentations that must grab people’s attention to be successful, don’t make the page longer than the window. (Levine, 1997)
No scrolling menus, please
The point of a menu is to let people choose between various options. When some of the options disappear, or never appear, the users have to guess, remember what they scrolled by, and they may make the wrong choice, and end up on irrelevant or dud pages.

Most navigation pages should not scroll.
(Microsoft, 2000)

But if you have a long list of links that form a single conceptual unit, such as a list of football teams or cities, you can allow scrolling because once people figure out the organizational scheme, they know how to troll for the link they want.

When scrolling is OK
Destination pages can go long. When users find the first screen interesting, they will deign to scroll through a few more screens of text. But not many.

Users will almost never scroll through very long pages.
(Nielsen, 1999f)

Try rewriting to make the whole page shorter. Consider breaking the piece up into a series of shorter chunks, linked together. If you decide that the piece really hangs together as a single unit, show the whole article on one page. Users may dislike scrolling, but they hate waiting for another download.

Content pages should contain one conceptual unit of content. In general, people prefer to scroll to continue a single unit of content like an article, skit, or short story, rather than click from page to page of an article.
(Microsoft, 2000)

If you have a page that people will want to read at length, a scrolling page is tolerable. But you might provide a printer-friendly version, as we suggest in the next guideline.
Before

About our Interface
A lot of people see interfaces as just

Before

Human Style
Genres
Become a Pro
Backup

product. We work just as hard early

After

About our Interface
Our interface is not an afterthought. We

Before

Human Style
Genres
Become a Pro
Backup

work just as hard early
developing an interface that will be fun as

After

Human Style
Genres
Become a Pro
Backup

we do developing the combinational math

Before

Human Style
Genres
Become a Pro
Backup

that underlies the feature set. We see the

After

Human Style
Genres
Become a Pro
Backup

interface as a kind of artistic environment.
The user is visiting us for the first time,

Before

Human Style
Genres
Become a Pro
Backup

maybe, and we want to show that we

can.
## AUDIENCE FIT

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<td>People who really, really like to read are willing to immerse themselves in very long pages, and prefer reading those to hopping about among arbitrarily short chunks. On the other hand, many people enjoy the breather they get when downloading the next short passage. Play scrolling any way you like.</td>
</tr>
<tr>
<td>TO LEARN</td>
<td>If you want someone to learn online, the short chunks work best. If you expect students to print and read off paper, who cares how long the page is?</td>
</tr>
<tr>
<td>TO ACT</td>
<td>Out of sight, out of action. Instructions that scroll always lose people. Try to get all the key steps in view at the same time. If not, work within two or three screens.</td>
</tr>
<tr>
<td>TO BE AWARE</td>
<td>Scrolling is a religious issue. Practice not getting self-righteous pro or con.</td>
</tr>
<tr>
<td>TO GET CLOSE TO PEOPLE</td>
<td>Whatever you write in the first screen determines whether I am willing to go on. In most cases, you should be able to say what you have to without going on and on and on.</td>
</tr>
</tbody>
</table>

Let Users Print or Save the Entire Document at Once, to Avoid Reading Any More On-screen

Our host has filled many notebooks with the sayings of our fathers as they came down to us. This is the way of his people; they put great store upon writing; always there is a paper.

—Four Guns

Archive the printer-friendly version

If you have a lot of little chunks making up a long document, offer people a separate page containing the whole document, formatted just for printing. That way, users can save and print without having to jump through dozens of links to see individual portions of the document.

Most users will save long documents to disk or print them rather than read extensive material online.

(Lynch and Horton, 1997)

If the document is long, and built as a linear sequence, its natural medium is paper. You are just delivering that document to the user’s printer.
Long, linear-text documents really belong back on paper. Your web site is just an archive for them.
(Kilian, 1999)


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